



## Recommendation for Action

File #: 20-3304, Agenda Item #: 34.

11/12/2020

### Posting Language

Authorize negotiation and execution of three multi-term contracts with Asplundh Tree Expert LLC; Davey Tree Surgery Co; and Wright Tree Service, Inc.; to provide vegetation management services on distribution energized lines, each for up to five years, for total amounts not to exceed \$85,000,000, divided among the contractors.

(Note: This solicitation was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9C Minority Owned and Women Owned Business Enterprise Procurement Program and subcontractor goals were applied to the solicitation. Wright Tree Service, Inc. met the goals with a combined MBE/WBE goal of 3.76% participation. Davey Tree Surgery Co and Asplundh Tree Expert, LLC met the goals through the achievement of Good Faith Efforts with a combined MBE/WBE goal of 0.75% participation by Davey Tree Surgery Co and 2.07% participation by Asplundh Tree Expert, LLC).

### Lead Department

Purchasing Office.

### Client Department(s)

Austin Energy.

### Fiscal Note

Funding in the amount of \$15,583,332 is available in the Fiscal Year 2020-2021 Operating Budget of Austin Energy. Funding for the remaining contract term is contingent upon available funding in future budgets.

### Purchasing Language:

The Purchasing Office issued a Request for Proposals (RFP) 1100 EAL3012 for these services. The solicitation issued on June 1, 2020 and it closed on July 14, 2020. Of the five offers received, the recommended contractors submitted the only responsive offers. A complete solicitation package, including a log of offers received, is available for viewing on the City's Financial Services website, Austin Finance Online.

Link: [Solicitation Documents](#)

[https://www.austintexas.gov/financeonline/account\\_services/solicitation/solicitation\\_details.cfm?sid=134040](https://www.austintexas.gov/financeonline/account_services/solicitation/solicitation_details.cfm?sid=134040).

### For More Information:

Inquiries should be directed to the City Manager's Agenda Office, at 512-974-2991 or

[AgendaOffice@austintexas.gov](mailto:AgendaOffice@austintexas.gov) <<mailto:AgendaOffice@austintexas.gov>>

NOTE: Respondents to this solicitation, and their representatives, shall continue to direct inquiries to the solicitation's Authorized Contact Person: Liz Lock, at 512-322-6251 or [Liz.Lock@austintexas.gov](mailto:Liz.Lock@austintexas.gov)

<<mailto:Liz.Lock@austintexas.gov>>.

### Council Committee, Boards and Commission Action:

October 12, 2020 - Recommended unanimously by the Electric Utility Commission on a 7-0 vote, with Commissioner Hadden off the dais and Commissioners Funkhouser, Stone, and Wray absent.

**Additional Backup Information:**

These contracts will provide vegetation management services on distribution energized lines for Austin Energy. The contractors will perform services on an as needed basis for capital improvement projects; on circuit, grid, and substation facilities; individual customer requests; after-hour or storm restoration events; and vegetation suppression. The work is highly specialized, and contractors will be required to follow strict safety protocols. The contractors will also work in partnership with the Austin Fire Department Wildfire Division to reduce the risk of wildfires.

Asplundh Tree Expert LLC and Wright Tree Service Inc. are the current providers for these services. The current contracts expire January 16, 2021.

An evaluation team with expertise in this area evaluated the offers and scored Asplundh Tree Expert LLC, Davey Tree Surgery Co, and Wright Tree Service, Inc. as the best to provide these services based on program, experience and qualifications, price, local preference, and service-disabled veteran business enterprise.

**Contract Detail:**

<b><u>Contract Term</u></b>	<b><u>Length of Term</u></b>	<b><u>Contract Authorization</u></b>
Initial Term	2 yrs.	\$34,000,000
Optional Extension 1	1 yr.	\$17,000,000
Optional Extension 2	1 yr.	\$17,000,000
Optional Extension 3	1 yr.	\$17,000,000
<b>TOTAL</b>	<b>5 yrs.</b>	<b>\$85,000,000</b>

**Note:** Contract Authorization amounts are based on the City's estimated annual usage.

**Strategic Outcome(s):**

Government That Works for All.